

**Hearth, Patio & Barbecue EXPO 2010**  
**Orlando, Florida**  
**Orange County Convention Center**  
**Exposition: March 11 – 13      Education: March 10 - 13**

**Booth Space and Fee Explanation**

**INDOOR SPACE:**

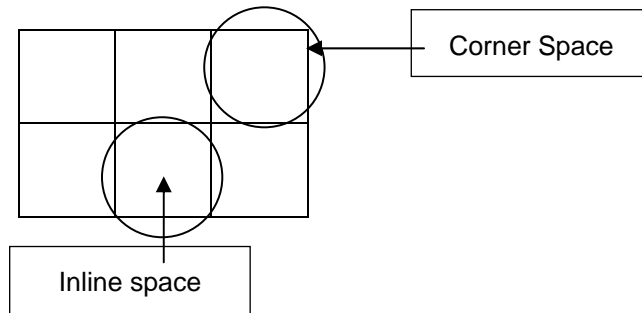
Member\* Rate:

- ~Corner booths are **\$25.00** per square foot.
- ~Inline booths are **\$23.00** per square foot.

Non-Member Rate:

- ~Corner booths are **\$41.00** per square foot.
- ~Inline booths are **\$39.00** per square foot.

~Member Exhibitors with 2,000 square feet or more will receive a **\$0.40** discount per square foot.



**OUTDOOR SPACE:**

- ~All space equal to or less than the amount of indoor space reserved is **\$23.00** per square foot (**\$39.00** per square foot for non-members).
- ~Space reserved outside exceeding the amount of space reserved indoors is **\$25.00** per square foot (**\$41.00** per square foot for non-members).

- ~If no space is reserved indoors, all space reserved outdoors is **\$25.00** per square foot (**\$41.00** per square foot for non-members).
- ~Member Exhibitors with 2,000 square feet or more will receive a **\$0.40** discount per square foot.

~Propane, pellet fuel, and cordwood for use in operating appliances will be supplied to outdoor exhibitors at no cost. Exhibitors must, however, pay a fee for having their appliances connected to the natural gas supply.

~Outdoor exhibitors are reminded to contract enough exhibit space to house air conditioning and/or storage needs. Uncontracted space between booths cannot be guaranteed for use.

~Please specify on your contract if you require a trailer space – trailers must be moved in a week prior to the HPBExpo.

**\*MEMBERSHIP AND NON-MEMBER FEES:**

Only HPBA members paying 2010 dues under the category of **Manufacturer, Distributor, or Associate** are eligible for the member exhibit fee. All other exhibitors must pay the non-member fee. Canadian manufacturers must also apply for U.S. membership. Companies indicating that they will pay 2010 membership must do so by **January 1, 2010** or the HPBExpo 2010 invoice will be adjusted to the non-member rate with a balance due.

**DISTRIBUTOR SURCHARGE:**

All HPBA Distributor members that elect to exhibit in HPBExpo 2010 will incur a surcharge fee to exhibit. The surcharge will equal the difference between the distributor member dues and the lowest level of manufacturing dues (ex: if distributor dues are \$1,000 and level I mfg dues are \$1,500 - distributor surcharge is \$500).

**IMPORTANT DATES TO REMEMBER:**

**50% Deposit is due with contract – 20% IS NON-REFUNDABLE IN ALL CASES.**

**50% of total booth fee is NON-REFUNDABLE AFTER SEPTEMBER 1, 2009.**

**\*The remaining 50% of your total booth fee is due by November 27, 2009 - NON-REFUNDABLE AFTER DECEMBER 11, 2009.**

**\*No refunds or cancellations for contracted space can be made after December 11, 2009. Any balance due on space cancelled after December 11, 2009 must be paid in full.**